Clerk of the County Commission Christian

100 W. CHURCH ROOM 304 • OZARK, MO 65721 Phone: 417-582-4340 • Fax: 417-581-8331 kaybrown@christiancountymo.gov

July 18 2019

The Villas At Forest Park LP

c/o Carlson-Gardner Prop

205 West Walnut Street, Suite 200

Springfield, Missouri 65806

RE: Taxpayer's Name: The Villas At Forest Park LP

c/o Carlson-Gardner Property

Situs Address: The Villas At Forest Park; 936 Arrow Wood Lane, Nixa, Missouri 65714

Parcel Number: 10-6-23-3-2-65

Classification: Multi-Family Residential Property

Assessor's Appraised and Assessed Values:

\$ 870,800/\$ 165,450

Board's Appraised and Assessed Values:

\$ 747,919/\$ 161,105

Board's **REVISED** Appraised and Assessed Values:

\$ 546,213/\$ 103,780

The Board of Equalization, after consideration of the information presented at the hearing in your appeal, voted to lower the assessment per the request of Assessor, Monday, July 16, 2019.

You have the right to file an appeal with the State Tax Commission (STC). If you choose to appeal, you may download the appeal form (Complaint for Review of Assessment) from the STC web site:

Http://www.stc.mo.gov. Instructions on completing the form and on handling your appeal are also available on the website. The completed form must be postmarked no later than September 30, 2018, or 30 days after the date of this letter, whichever is later.

Sincerely,

Kay Brown County Clerk, Secretary of the Board of Equalization



Danny Gray Christian County Assessor 100 West Church Rm # 301 Ozark MO 65721 Ph (417) 582-4310 Fax (417) 581-3029

Email: assessor@christiancountymo.gov

July 17, 2019

BOE Rulings from 7/16/19

The Villas at Forest Park LP 936 Arrow Wood Ln Nixa, Mo. 65714

<u>2019</u> Appraised/Assessed value = 870,800/165,450 <u>BOE RULING:</u> Appraised/Assessed value = <u>546,200/103,780</u>

Danny Gray Christian County Assessor

The Villas at Forest Park

3 Year Average Using Actuals

	2016	2017	2018
Effective Gross Income	179,358	197,405	192,432= 569,195/3= 189,731
Expenses with Reserves	131,728	148,596	165,972= 446,296/3= 148,765
NOI	47,630	48,809	26,460= 122,899/3= 40,966
Expense Ratio	73%	75%	86%

NOI (3 year avg)= 40,966 40,966(NOI)/ 7.5%(Cap Rate)= 546,213

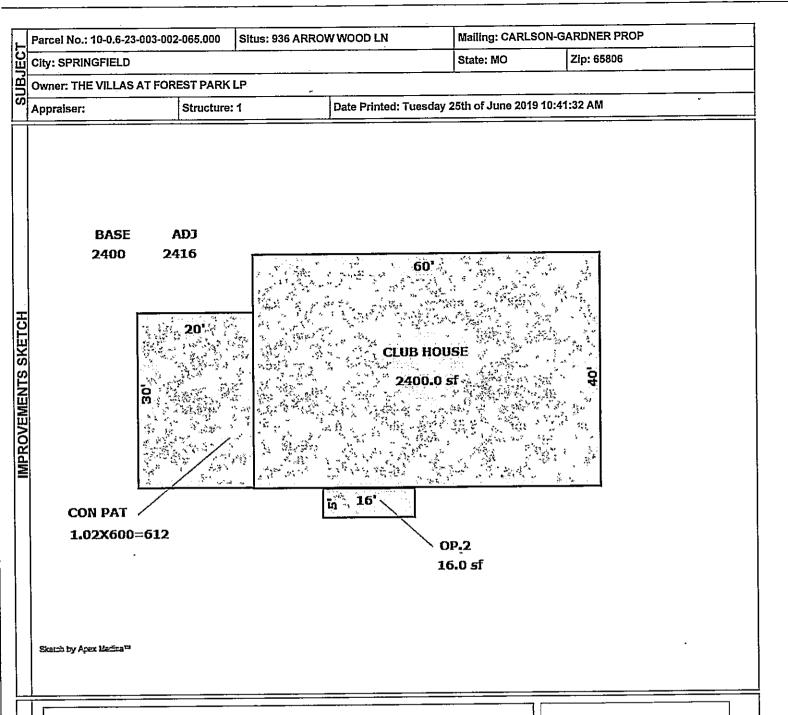
COMPARISON WITH OTHER TAX CREDIT PROPERTIES IN THE AREA

Property	Location	Туре	Appraised Value Units before appeal	Appraised Value	Assessed Value	Assessed Value / Unit	Cash Flow after Debt
Divine Estates	Lamar	Family	36 1,800,000	575,000	112,000	3,111	-10,000
Countryview Estates	Buffalo	Family	40 2,260,000	200,000	95,000	2,375	25,000
Springfield Commons	Springfield	Family	52 1,722,000	764,000	145,000	2,788	40,000
Walnut Apartments	Springfield	Family	32 1,003,000	480,000	91,200	2,850	20,000
Average Appraised Value per Unit	e per Unit			14,494			
Average Assessed Value per Unit	per Unit					2,770	
Century Towers St. Joseph NOTE: Century Tower has been permitted	St. Joseph 1s been permitte		Senior 36 3.61.1 305,000 58,000 1,611 to raise rents by 7% per year for the last three years by the Missouri Housing	305,000 ast three years by	58,000 1,611 the Missouri Housin	1,611 Housing	10,000
Development Commission because it will exit the tax credit program in 2020	n because it will	exit the tax cr	edit program in 2020				

Villas at Forest Park	Nixa	Senior	40	879,200	167,050 4,176	4,176	-30,000
NOTE: the Villas will be subject to MHDC rent restrictions until 2028, nine more years. Rents when they are granted	e subject to Mh	IDC rent restrictions	until 2028, nine more	years. Rents wl	ien they are gra	anted	
are restricted to the Social Security cost of living allowances. Many years the MHDC refused to raise rents at all on this	ocial Security co	st of living allowance	es. Many years the M	HDC refused to	raise rents at al	l on this	
senior property. That is why it can't operate at a breakeven.	is why it can't	operate at a breakev	en.				

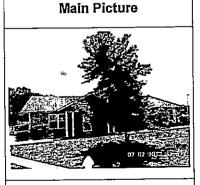
Assessed Value per unit is 2.5 times the other senior property

Recent sales are best evidence of value, what a willing buyer will pay to a willing seller, and this property was purchased by me for cash for \$360,000 a few months ago.



Code	Factor	Net Size	Perimeter	Net Totals
CON PAT	1.00	600.0	100.0	600.0
OP.2	0.20	16.0	42.0	16.0
CLUB HOUSE	1.00	2400.0	200.0	2400.0

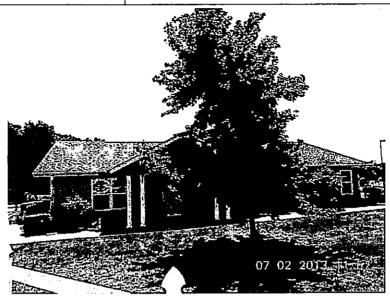
AREA CALCULATIONS



Comment 1

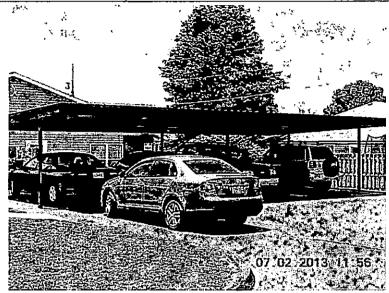
Parcel No.: 10-0.6-23-003-002	-065.000	Situs: 936 ARROW	WOOD LN	Malling: CARLS	ON-GARDNER PROP	
City: SPRINGFIELD	:			State: MO	Zip: 65806	
Owner: THE VILLAS AT FORE	EST PARK L	P				
Appraiser:	Structure:	ALL [Date Printed: Tuesday 2	25th of June 2019	10:42:42 AM	

Structure: 1



Parcel No.: 10-0.6-23-003-002	2-065.000	Situs: 936 ARROV	V WOOD LN	Mailing: CARLSON-0	GARDNER PROP
City: SPRINGFIELD				State: MO	Zip: 65806
Owner: THE VILLAS AT FOR	EST PARK L	P			
Appraiser:	Structure:	ALL	Date Printed: Tuesday 2	5th of June 2019 10:4	3:56 AM

Structure: 12

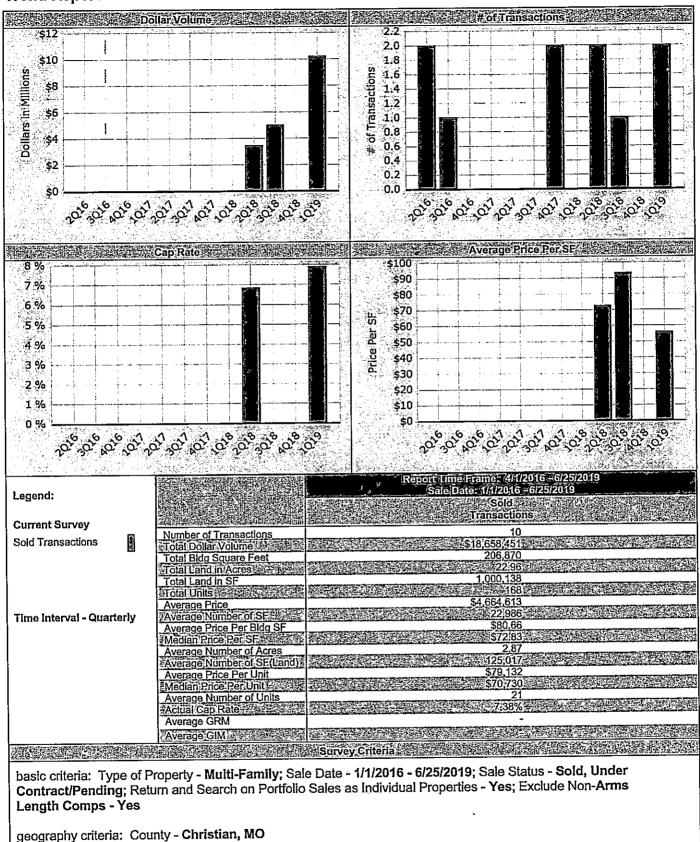


	Villas at Forest P	Villas at Forest Park, Nixa Missouri		v Wood Lane	936 Arrow Wood Lane Parcel#10-6-23-3-2-65	3-3-2-65	
	2012	2013	2014	2015	2016	2017	2018
Total Income	180,683	185,804	186,211	183,278	203,866	197,405	192,432
Expenses Reserves Total+Reserves	117,743	127,213	123,889	128,071	129,472 2,256 131,728	134,812 13,785 148,597	165,972
Net Operating Income	62,940	58,591	62,322	55,207	72,138	48,808	26,460
Expense Ratio	65%	68%	%29	70%	65%	75%	86%

Operating Expenses

55.00%	55.00%	55.00%	55.00%	68:00%	72.00%	66.00%	52.00%	45.00%	47.00%	72.00%	70.00%	78.00%	78.00%	65.00%	70.00%	# 64100% #	68:00%	* ((86)00%	58.00%	67.00%	65.00%	68.00%	53.00%	48.00%	47.00%	88.00%	70.00%	75.00%	70.00%	73.00%	69.00%	64.75%	
57%	27%	28%	28%	70%	70%	64%	54%	48%	20%	64%	63%	78%	84%	73%	79%	19%T/2	7.6%	*,94%	%/9	72%	70%	72%	28%	24%	52%	71%	75%	82%	79%	84%	80%	%89	
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4%	4%	4%	4%	%9	10%	5%	5%	2%	4%	2%	8%	7%	4%	4%	2%	286	***************************************	15%	7%	8%	%9	%9	%8	2%	5%	16%	%6	79%	8%	11%	10%	7%	
8% 4% 55.00%	%6	%6	%6	11%	10%	%6	%6	%6	%6	10%	10%	17%	11%	11%	12%	17/%		22%	15%	10%	8%	8%	3%	3%	2%	4%	10%	7%	5%	%9	4%	10%	
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8%	%8	%8	%8	12%	11%	12%	14%	12%	12%	15%	12%	13%	12%	12%	12%	%ET.	,10%	\$22%	1%	10%	11%	11%	7%	%9	2%	2%	3%	3%	23%	24%	25%	11%	
%/	%/	7%	2%	%9	2%	2%	2%	4%	4%	%9	%9	7%	%9	2%	2%	4%\ <u>\4</u> %\	.2%	1.35%	8%	%9	%9	%9	7%	%9	%9	2%	2%	12%	%9	8%	2%	%9	
5%	2%	5%	5%	4%	5%	%9	3%	3%	3%	4%	4%	4%	13%	2%	%9	4%	5%	5%	8%	4%	4%	3%	3%	3%	3%	7%	7%	7%	7%	2%	7%	2%	
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2018	2018	2018	2018	2016	2017	2018	2016	2017	2018	2016	2017	2018	2016	2017	2018	2016	2017	2018	2018	2016	2017	2018	2016	2017	2018	2016	2017	2018	2016	2017	2018		
10-6-13-3-7-9 2018	10-6-13-3-7-27	10-6-13-3-7-28	11-7-26-1-8-22.001	11-6-23-3-34-1			11-6-23-1-13-7			8-2-10-2-29-9.002			11-2-4-1-1-50		1	(7,10,6,23,3,2,65,1,1		400	11-8-27-1-3-5.002	10-6-14-3-1-1.001			10-6-14-3-1-1.002			11-3-7-2-1			11-8-27-1-2-9			Total Average	

Trend Report



	2Q16 04/1-6/30/16	3Q16 07/1-9/30/16	4Q17 10/1-12/31/17	2Q18 04/1-6/30/18
	Sold Transaction	Sold Transaction	Sold Transaction :	Sold Transaction
Number of Transactions Total Dollar Volume	2	1 \$0.15.23	2 >\\$0	2 \$3,450,000
Total Bidg Square Feet	12,379	3,750	69,656	55,051
Total Land in Acres	1/20	0.70	4.05	2.81
Total Land in SF	52,272	30,492	176,418	122,404
Total Units Average Price	12.5	4	60	20 \$3,450,000
Average Number of SE	24 S 3 3 6 190 S 10 8	43,750	34 828	27,526
Average Price Per Bidg SF	-	-		\$72,83
Median Price Per SF Average Number of Acres	0.60	0.70	2.03	\$);\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
Average Number of SE(Land)	26.136	30.492	2.03 88.209	2.01
Average Price Per Unit	-	_	-	_
Median Price Per Unit				20
Average Number of Units Actual Cap Rate	6	4	30	20 6.85% its
Average GRM	-	_	*	_
Average GIM	3.44.24.24.24.4.4.34.24.24.24.24.24.24.24.24.24.24.24.24.24			
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	3018(07/1-9/30/18	1019 01/1-3/31/19		
	Sold Transaction	Sold transaction		
Number of Transactions Total Dollar Volume	1 \$5,000,000	2 \$10,208,451		
Total Bidg Square Feet	53,566	12.468		
Total Land in Acres	非常等的3.45 等時度	0.75		
Total Land in SF Total Units	585,882	32,670 32,670		
Average Price	\$5,000,000	\$5,104,226		
Average Number of SF	53,566	12 468		
Average Price Per Bldg SF	\$93.34	\$55,94		
Median Price Per SF Average Number of Acres	# \$93.34 13.45	\$55.94 0.75		
			Annual Control of the	
Average Number of SF(Land)	585,882	32,670		
Average Number of SF(Land) := 12: Average Price Per Unit	\$83,333	\$58,126		
zAverage Number of SE(Land) Average Price Per Unit Median Price Per Unit	\$83,333 \$83,333	\$58,126 \$58,126		
zAverage Number of SE(Land) Average Price Per Unit Mediani Price Ref Unit Average Number of Units	\$83,333	\$58,126 4 \$58,126 12		
rAverage Number of SE(Land) Average Price Per Unit Median Price Per Unit	\$83,333 \$83,333 60	\$58,126 \$58,126		

March 11, 2019

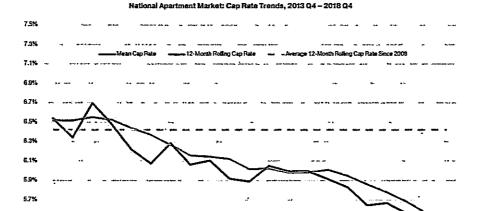
5.5%

2013 04

Apartment Capital Market Update, Q4 2018

Apartment Market: National Cap Rate Trends

The overall declining trend in apartment cap rates, shown by the teal line in the chart (the moving average), defies the Fed's increasing of federal funds rate over the last two years. The 12-month rolling cap rate fell 10 basis points to 5.5% in the quarter — the lowest ever. However, the average cap rate (shown by the dark blue line) remained that at 5.4% in Q4, after falling in previous quarters. This is still the lowest rate ever. We do need to note that this data is subject to selection bias: cap rates are calculated based on properties that traded in the quarter and, very often, sales are heavily weighted by higher-end properties in high-priced markets.



Source: REIS, Real Estate Solutions by Moody's Analytics

2018 C2

2015 Q4

2017 02

2017.04

2018 02

2018 04

2015 O4

Apartment Market: Average Price per Unit

2014 02

2014 04

2015 C2

The top 10 metros for average price per unit in the fourth quarter were New York City, Los Angeles, San Francisco, Phoenix, Suburban Virginia, Seattle, Chicago, Orlando, Atlanta, and Denver, Clearly, average prices are rising faster in this elite category than for the next 40 ranking metros. This shows that investors prefer these gateway cities to the others — a distinction that became more pronounced in 2018.

For the overall 50 metros, the mean price per unit leveled off in the fourth quarter, despite having been steadily increasing in previous quarters. This is entirely consistent with the flat fourth quarter cap rate. Does this mean that the market has plateaued? Will valuations start to come down and cap rates start to increase? The short answer to this question is: not necessarily. This is a one-quarter trend and even the average price per unit is subject to selection bias. The two largest metros — New York City and Los Angeles — saw their average price per unit decline in the quarter as their cap rates rose. In New York, the cap rate increased from 4.4% to 4.8% while in Los Angeles the cap rate increased from 4.8% to 5.1%. However, both metros regularly see minor ups and downs in their cap rate trend lines. Metros that saw a noticeable increase in their average price per unit in the quarter include Charlotte, Detroit, Nashville, Orlando, Phoenix, San Bernardino, and Sacramento. These metros have also seen some of the highest multifamily rent growth over the last few quarters as well. Rent growth in the apartment market was a healthy 4.7% in 2018 — higher than in 2017 (4.0%). Pent growth was positive in every metro, in short, the low but flat cap rate reflects the fact that investors still consider this asset class to be a preferred investment. As long as rents continue to fail, but not significantly so.

Analysis by Barbara Byrne Denham. Denham is a Senior Economist in the research and economics department at REIS, the team responsible for the firm's market forecasting, valuation, and portfolio analytics services. Throughout her 20-year career, Barbara has written a number of white papers on the commercial real estate market.

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Apartment	Brokerage	Contact	Request a demo
Flex/R&D	Development	History	

ostar National Index		192,000	2.80%	
Costar Springfield Market Co		72,400	7.60%	56.34
Appeal Value Assessor Value Costar Christian County Market Costar Springfield Market Costar National Index 360,000 870,800		61,634	7.38%	62.59
Assessor Value 870,800	`	24,188		32.22
Appeal Value / 360,000		10,000		13.33
		Price per Unit	Maket Cap Rate	Price Per Sq. Ft.

Income Approach

I did not see the 2018 operating expenses on this property until after we sent out the new value notice.

I used an average from 2016 and 2017 for Effective Gross Income which was \$200,000.

After reviewing the 2018 operating expenses the 3 year average for Effective Gross Income was 197,901.

After reviewing all the data we received on subsidized housing we arrived at an Expense Ratio of 64%.

We added another 3% for reserves giving us a total Expense Ratio of 67%.

We used a 7.5% Cap Rate.

Effective Gross Income of Subject property 2016-203,866

2017-197,405

2018-192,432

593,703/3=197,901

197,901 (Effective Gross Income)

197,901 (Effective Gross Income)

X 67% (Expense ratio)

<u>-132,593</u> (Expenses)

132,593 (Expenses)

65,308 (Net Operating Income)

65,308 (Net Operating Income) / 7.5% (Cap Rate) = 870,773

Value of Subject property indicated by the Income Approach is

Rounded To

\$870,800

2019 Real Estate Value Change Notice

Christian County Assessor 100 W. Church Street Rm 301 Ozark, Missouri 65721-6901



VALUE CHANGE NOTICE - NOT A TAX BILL IMPORTANT DEADLINES INSIDE

THE VILLAS AT FOREST PARK LP CARLSON-GARDNER PROP 205 W WALNUT ST SUITE 200 SPRINGFIELD, MO 65806

Reason for Value Change: See back for more info.

Deadline for Appeal

Informal Hearing: May 31, 2019 Formal Hearing (BOE): June 28, 2019

PROPERTY LOCATION & VALUE

Parcel Number: 10-0.6-23-003-002-065.000

Property Location: 936 ARROW WOOD LN

Current Appraised Value:

\$870,800

Current Assessed Value:

\$165,450

Taxing Districts: School: R2

Junior College: 2

Fire: 2

Road: 0

Ambulance: 1

City: 2

Dear Property Owner,

The real estate you own in Christian County Missouri, listed above, has increased in value. This letter is to notify you that changes in real estate values can affect property taxes which are due Dec. 31st. If you agree with the value above, then you do not need to respond to this notice. If you disagree with the value, or if you have other questions regarding this notice, please follow the instructions in the last paragraph below.

Why did your property value increase? Real estate values (market values) change over time, even if no improvements are made to the property. If no specific reason is listed above, see common reasons provided on back.

IMPORTANT: A property value increase does not necessarily mean that your taxes will go up. Tax rates are set in September of each year by the local taxing entities: School districts, Fire Departments, Road & Bridge districts, Ambulance districts, etc. These taxing entities set their own budgets which determine how much tax money needs to be collected.

NOTE: The Assessor determines the VALUE only; the taxing entities determine the <u>TAX RATES</u>. If you feel that your taxes are too high, then you should involve yourself in the budget process of the taxing entities listed above, and make your voice heard at their budget meetings.

RESPONDING TO THIS NOTICE:

If you believe that the appraised value shown is not correct, and you have recent documentation to back up your claim, then you may challenge the value by contacting the Assessor's office for an informal hearing. Most questions or concerns can be resolved during the informal hearing process, but if yours cannot, formal appeal options are available. (See back for details). Real Estate Department: (417) 582-4310 Office Hours 8:30 a.m.-4:00 p.m., Monday-Friday. assessor@christiancountymo.gov

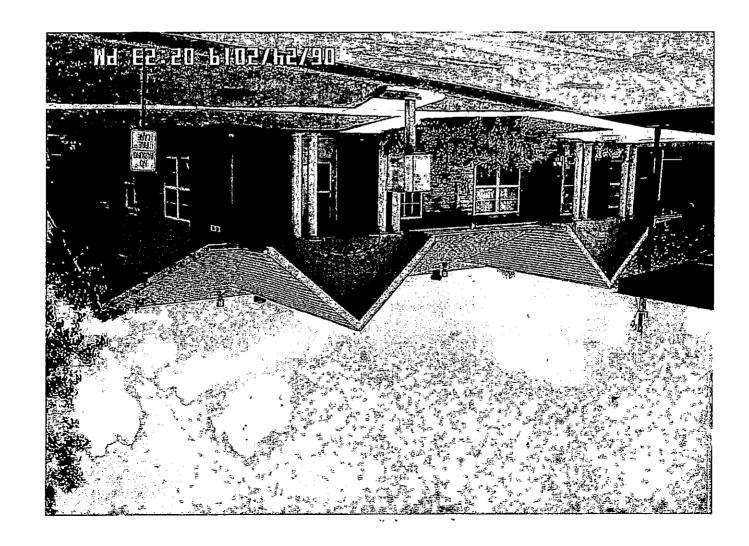
PROPERTY: DESCRIPTION

LOT 82 FORREST PARK PH 3

The property of the second sec	RESIDENTIAL	# AGRICULTURAL	COMMERCIAL	TOTAL
PREVIOUS APPRAISED VALUE			\$872,600	\$8,72,600

RESIDENTIAL	AGRICULTURAL COMMERCIAL	AL STOTAL S
APPRAISED VALUE 2019	\$870,800	\$870,800
*ASSESSED VALUE 2019	\$165,450	\$165,450

2 4-APT 1: 3 4-APT 1: 5 4-APT 1: 6 4-APT 1: 7 4-APT 1: 8 4-APT 1: 9 4-APT 1: 10 4-APT 1:	No. Struct E		CLASS TYPE		TOTALS	VAC COM P	COMM 🕸	AGR	RES	TYPE	23-27-22	SEC-TWP-RNG	LOT 82 FOREST PARK PH 3	Property Description		10-0.6-23-003-002-065.000	Property Number
1999 1999 1999 1999 1999 1999 1999 199	Built		吊				ľ	# # F		Ş		RNG	ESTF	Jesci		3-002	lum/
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	Rate	5.14	FF/ACRES		\$87		,	\$ 10 mg	\$87	TOTAL VAL	031;	Вос			CARLSON-GARDNER PROP 205 W WALNUT ST SUITE 200 SPRINGFIELD MO 65806	THE VILLAS AT FOREST PARK LP C/O:	Owner - Mailing Address
0000000000	S S	4	RES		\$870,800	\$0		0.8	\$870,800	2	0312-008242	Book-Page			ARDI NUT S	AT F	lailin
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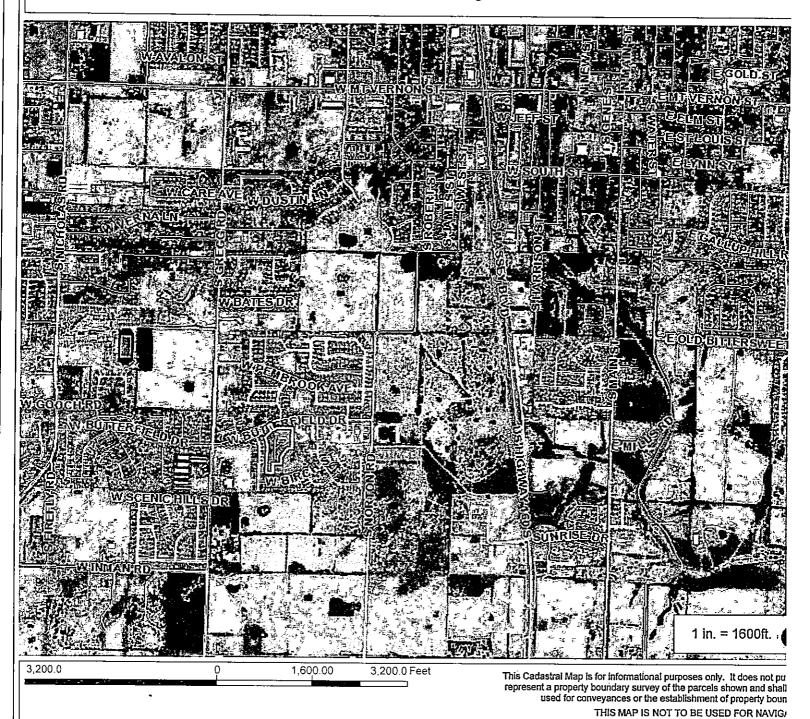


The Villas at Forest Park

936 Arrow Wood Lane, Nixa Mo

Parcel # 10-6-23-3-2-65

Christian County, MO



OR O

CHRISTIAN COUNTY ASSESSOR DANNY GRAY

\$5.00

OWNERSHIP MAP
CHRISTIAN COUNTY,
MISSOURI PREPARED
UNDER THE
DIRECTION OF
STATE TAX
COMMISSION
OF MISSOURI
AND THE
CHRISTIAN COUNTY
ASSESSOR.

THIS PROPERTY
OWNERSHIP MAP IS
FOR TAX PURPOSES
ONLY. IT IS
NOT INTENDED
FOR LEGAL
PURPOSES
OR CONVEYANCES.

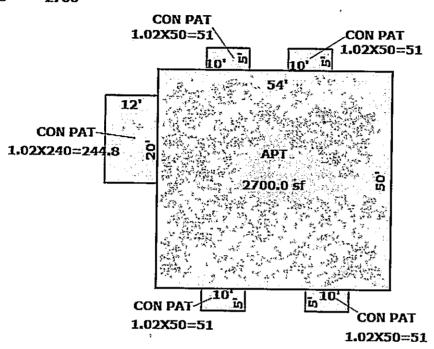
Parcel No.: 10-0.6-23-003-002-065.000 Situs: 936 ARROW WOOD LN Mailing: CARLSON-GARDNER PROP

City: SPRINGFIELD State: MO Zip: 65806

Owner: THE VILLAS AT FOREST PARK LP

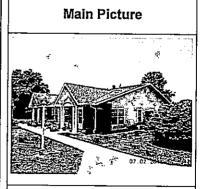
Appraiser: Structure: 2 Date Printed: Tuesday 25th of June 2019 10:43:10 AM

BASE ADJ 2700 2700



Skatch by Apex Medica™

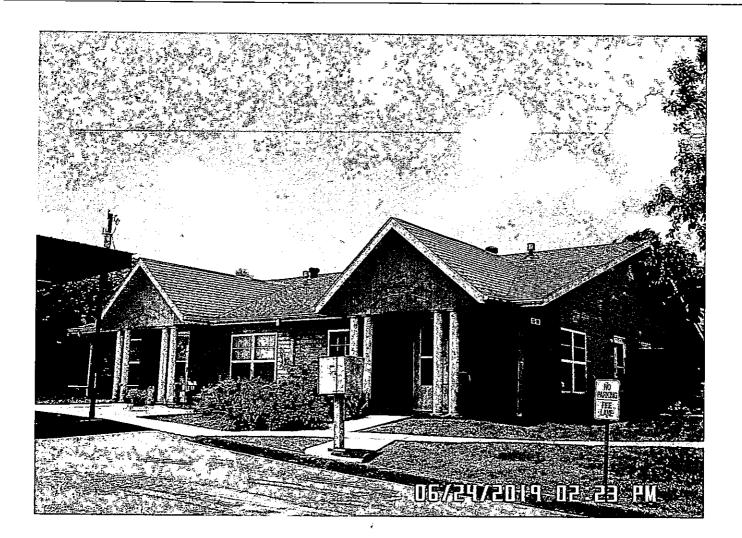
Code	Factor	Net Size	Perimeter	Net Totals
APT	1.00	2700.0	208.0	2700.0
CON PAT	1.00	240.0	64.0	240.0
CON PAT	1.00	50.0	30.0	50.0
CON PAT	1.00	50.0	30.0	50.0
CON PAT	1.00	50.0	30.0	50.0
CON PAT	1.00	50.0	30.0	50.0



Comment 1

REA CALCULATIONS

IMPROVEMENTS SKETCH



	No. Struct	<u>1</u>	د۔	CLASS		IOIALS	VAC	COMM	AGR	RES	TYPE	23-27-22	SEC-TWP-RNG	LOT 82 FOREST PARK PH 3	- 0400	Property Description	10-0.6-23-003-002-065.000	Property Number
	t Built		ထ	TYPE		F	· · · · · · · · · · · · · · · · · · ·	l			₽		/P-RN	CKITIC	y Design	v Deer	-003-00	y Num
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0			5.14	FF/ACRES	i i	\$870,800	1 1			\$870,800	TOTAL VAL	0312-008242	Book-Page			CARLSON-GARDNER PROP 205 W WALNUT ST SUITE 200 SPRINGFIELD MO 65806	THE VILLAS AT FOREST PARK LP C/O:	Owner - Mailing Address
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2870.00	Appraised Value		100000.00	VALUATION	,			Ę		Ŀ		7	MCD	0.00	Calc Acre			Card 2 OF 2 06/26/2019